#### Free Booklet...

## How To Get The Best Carpet-Cleaning Equipment Available.

This free booklet lists essential carpet cleaning tools, and solutions.

I've used Prochem Europe for my carpet cleaning supplies for 25 years. My reason why is because Prochem supply the best solutions available. I don't think you'll get better carpet cleaning solutions elsewhere. Prochem solutions for cleaning give superb results. Plus you'll notice no re-soiling if you use the solutions properly. This booklet information applies to the products like Brushes, Sprayers, Towels, cleaning and solutions ext,

Just a quick note; -

I am suggesting that you do use Prochem for your carpet cleaning solutions. However, you can, if it's more convenient, use any other source of which there are many. All over the world, no matter where you are, there is cleaning supplies stores and janitorial.

# Here is what you'll need to clean carpets thoroughly.

#### Carpet Pile Brush.



18 inch nylon fibre brush.

This brush will agitate carpet pre-spray solution. It is a little hard to use first time. But after a short while the nylon brush fibres will soften. The brush should last you for a couple of years. It is an absolute essential piece of equipment for <a href="superb">superb</a> carpet cleaning results. You will get quality cleaning results <a href="every time">every time</a> with the carpet pile brush. You'll need to attach the head onto a normal brush pole for use. You can

order the <u>carpet pile brush</u> simply go to <a href="http://www.shanedaley.org/diy carpet cleaning">http://www.shanedaley.org/diy carpet cleaning</a> <a href="equipment">equipment</a>. You will see the product on the linked page.



#### Nylon Hand Brush.

This brush is a stiff nylon hand brush used for general carpet cleaning. Best used for stair-cleaning, carpet edges, stains and spots are no problem to clean. The Nylon Hand Brush is easy to use and will last for a year or more. The brush is an important piece of equipment for superb carpet cleaning results. You can order the Nylon Hand Brush, simply go to <a href="http://www.shanedaley.org/diycarpet cleaning equipment">http://www.shanedaley.org/diycarpet cleaning equipment</a>. You will see the product on the linked page.

#### Sprayers.



There are a few sprayers you can use for perfect results. 3-litre Plastic Pressure Sprayer.

An important piece of equipment for carpet cleaning. You can use one sprayer for all your carpet cleaning needs. Add any solution into the sprayer, including protection treatments. Simply mix solutions and fill your sprayer. The temperature of solutions will stay hot. The sprayer is designed for all carpet

pre-spraying and protection treatment application.

The 3-litre sprayer comes with a lance for spraying solution. You trigger and spray solution from the lance. The sprayer is easy to use and <a href="heavy duty">heavy duty</a>. Hard wearing, the sprayer will last for years. You won't need another sprayer for your carpet cleaning. You can order the <a href="mailto:3 litre Plastic Pressure Sprayer">3 litre Plastic Pressure Sprayer</a>. Simply go to <a href="http://www.shanedaley.org/diy carpet cleaning equipment">http://www.shanedaley.org/diy carpet cleaning equipment</a> you will see the product on the linked page.

#### Hand sprayer x 2



Spray Bottle. Mainly used for stain removal. You can have a mix of any solution in the 1 litre sprayer.

Use a hand sprayer to clean spots, stains, and traffic areas. You can have a stronger mix of

pre-spray solution in the hand sprayer. Heavy soil cleaning is no problem; You simply spray the area then brush agitate. Two sprayers I would suggest you buy. They are very useful and hard wearing and will last for years. You can order the hand spray bottles simply go to http://www.shanedaley.org/diy carpet cleaning equipment you will see the product on the linked page.

#### Carpet Rinse Solutions

Fibre Fabric Rinse.



This solution is a more <u>expensive</u> type of carpet rinse. It is designed for <u>Wool-Rich</u> carpets. You should always use Fibre Fabric Rinse solution in <u>warm</u> water only. The water should be alright to place your hand in. To the touch the water must feel **hot** but not unbearable.

Fibre Fabric Rinse solution is designed for **colour** sensitive carpets. Test your carpet, as I'll explain. Check that the colours in the carpet are

stable. If carpet colours are unstable they will bleed into your test tissue, you'll need to use Fibre fabric Rinse. The solution will neutralise PH levels after you pre-spray. It's the pre-spray solution you test. If you're test shows colour migration or bleed, then you neutralise you're pre-spray solution.

Your carpet colours will stabilise and PH levels <u>return</u> to neutral with rinsing. It's a safe solution to use on most carpet. Use Fibre Fabric Rinse if carpet colours are <u>unstable</u>.

Or use Fibre Fabric Rinse on wool rich carpet. Fibre Fabric Rinse is a fine product to use on rugs too. Any carpet, which shows colour migration on test, needs to be neutralised. Some carpets will show heavy colour bleed on testing, particularly red carpets. It is important that you test solutions for colour bleed.

If I'm on a job and carpet colours show bleed on the test I point it out. What I do is I qualify the problem with my customer.

If she or he says 'yes' go ahead and clean, I do. I always mention that carpet colours are unstable if they are. The solution of course is Fibre fabric rinse. Because I say that rinsing will stabilise the colours, I'm usually told to go ahead and clean.

There's <u>never</u> <u>any</u> <u>difference</u> in the carpet colours after cleaning. But it is important for me to mention what's happening. Otherwise the carpet could turn into a red blur.

It's the same in your case. You test; If the colours are fine you go ahead and clean. If you see colour bleed on your test, then think, are you prepared to take a chance or not? Remember Fibre fabric rinse will stabilise the carpet colours. It is up to you.

Rarely have I ever seen a carpet ruined through colour bleed.

It's your customer though and you must make the decision. You can clean an area where if colour bleeds it won't be noticed. Behind a door or couch. Clean a square foot. If it looks all right after dry, then go ahead and clean. I'm sure it'll be alright. You can order Fibre fabric rinse solution simply go to http://www.shanedaley.org/diy carpet cleaning equipment you will see the product on the linked page. Up to now there hasn't been one carpet that showed a change in colour. That's out of thousands of carpets cleaned. You must make your own decision to clean or not. But the chances of carpet colours changing are very small.

#### Extraction Plus.



This solution is a low foam emulsifier for carpet cleaning extraction machines. It will quickly penetrate and will suspend soils for a <a href="complete">complete</a> extraction. The solution will **prevent** re-soiling. There is a new refresh odour neutraliser added to the solution with a citrus fragrance.

You can use Extraction Plus for carpet cleaning in **very hot** water. You must be sure the carpet will not shrink due to high water temperatures. It is best to

avoid wool rich carpets, as water temperature needs to be lower.
The extraction plus solution is superb for extraction cleaning
man-made fibres. You can use very hot water on Nylon, Acrylic and
Polyester, fibres.

Extraction Plus comes in a 5-litre container. You use just a mix of 100-1 on most carpet cleaning. 5 litres will last for a long time.

You can order Extraction Plus by clicking on the link, you will see the product on the linked page. (Temporarily not available) Please use Fibre Fabric Rinse Solution as an alternative.

You'll need data sheets if you are to use the solutions listed. Data sheets are <u>free of charge</u> with every solution you buy. It is important to have data sheets; Otherwise you will not have the solution ingredients should there be an accident. If you react to the cleaning solutions in any way, the data sheets will **aid** medical help. The same applies if you swallow cleaning solutions or get solution in your eyes. You'll have the data sheets for the solutions available. A doctor will know right away how to treat any problem. Without the data sheets a doctor would not know what the solutions are.

Please always remember that you do need the data sheets. Every time you buy a solution just be sure you've got the data sheet. You can get the data sheets from me FREE OF CHARGE. Each solution has its own data sheet.

#### Pre spray multi Pro.



A professional general purpose pre-spotter and traffic lane cleaner. It's excellent for greasy areas and draught marks. You just apply by pressure spray to all heavy soiled areas then brush-agitate. You pre-spray and brush agitate before extraction cleaning.

Spray Multi Pro onto carpet with your sprayer. Brush-agitate the pre-spray into your carpet fibres then extraction rinse.

You can order <u>5 litres of Multi Pro</u> simply go to <a href="http://www.shanedaley.org/diy carpet cleaning equipment">http://www.shanedaley.org/diy carpet cleaning equipment</a> you will see the product on the linked page. To mix this solution with water you use a 4-1 mix for heavy soiled areas. For lighter soiling mix 8-1.

- 4 parts hot water to 1 part Multi Pro.
- 8 parts hot water to 1 part Multi Pro.

This solution is <u>perfect</u> for most carpet cleaning. Most carpets will respond <u>very well</u> to Multi Pro. Stains are easily removed with a 4-1 mix and spray of multi pro. Just agitate by rocking your brush on the stain from the outside edges in. Then rinse extract.

#### Carpet Rinse Solutions

Rinse solutions mix at 100-1.

Fibre Fabric Rinse

#### Extraction Plus

Fill your bucket to 10 litres with hot water. Add 100 millilitres of rinse solution. That's just one tenth of a litre. You've got 5 litres of rinse solution in one container. You'll get one average size lounge room carpet cleaned with 10 litres of solution. You'll easily carpet clean 50 at least rooms with one five litres of rinse solution. In fact you'll carpet clean including bedrooms over 100 rooms. That's 5-6 rooms 10 times. Just one 5-litre container of rinse solution is all you'll need.

If you do a 5 litre mix of rinse solution only. Measure 50 millilitres of rinse solution to add to your 5 litres of water.

#### Carpet Stain Cleaners

Coffee (Coffee and Tea stain remover)
Stain Pro (For most household staining)
Red RX (For cleaning dyes, inks fruit juices and wines.
Chewing Gum Remover (For removing chewing gum)
Stain removal is covered in your carpet cleaning guidebook.

#### Coffee Stain Remover



This solution will remove tea and coffee stains easily. You can buy the product in a 1-litre size container or 5 litres. One litre should be more than enough for you to see how it works. To order coffee stain remover, simply go to <a href="http://www.shanedaley.org/carpet stain cleaning">http://www.shanedaley.org/carpet stain cleaning</a> you will see the product on the linked page. Follow instructions in your carpet cleaning guidebook.

#### Stain Pro

Will remove most household stains including soft stains from food products. Hard dry food products such as drinks can be cleaned. Stains from the body including sick, bleeding and toiletry staining is cleanable. Use stain pro neat or as a 50/50 measure with hot water. You blot, dab or brush stains out. Order Stain Pro by going to <a href="http://www.shanedaley.org/carpet stain cleaning">http://www.shanedaley.org/carpet stain cleaning</a> you will see the product on the linked page.

#### Chewing Gum Remover.



For removing chewing gum from carpets. You simply pierce the chewing gum using as perforator or a blunt knife, then spray on the solution. You can then use a perforator or blunt knife to dislodge the gum from your carpet. The product comes in an aerosol. 1 Aerosol will be more than enough for you to discover how it works. You can order <a href="#">Chewing Gum Remover</a> by going to

http://www.shanedaley.org/carpet stain cleaning you will
see the product on the linked page.

#### Red Rx



Red RX solution is used for removing dyes, inks, wine, fruit juices, curry stains ext,. The solution works by applying it onto the stain evenly. The best way to tackle troublesome stains you use an effective method for cleaning. To clean stains that are quite stubborn you use the hot iron method. All you do is apply the Red RX to the stain. Then use a damp white clean hand towel. Spread the towel over the stain. Have a hot iron to hand. You simply place the hot iron onto the towel to absorb the stain. Keep on turning the towel to

a clean part. Apply more Red RX solution if required. This method for removing stains will work given patience. You simply use the method until the stain shows no improvement. You'll know when you've removed as much of the stain as possible.

Persist with this cleaning method, it will work. Red RX comes

in a 1-litre container. You can  $\underline{\text{order Red RX}}$  by going to  $\underline{\text{http://www.shanedaley.org/carpet stain cleaning}}$  you will see the product on the linked page.

Always remember that you must rinse out all the solutions you use. If you allow stain removers to dry in your carpet fibres they will alter colours. Rinse out solutions every time you use them.

The three stain removers I've described above are there should you need them. However you may not need them for general carpet cleaning.

The stain remover products work very well. But for just starting out cleaning carpets, Multi-Pro would be the best option.

You remove stains with Multi Pro, and you can do a general carpet cleaning. If you have stains that Multi-Pro does not remove, use additional products. To keep costs down introduce the stain removers gradually. There is no need to go out and buy the whole range of products now.

The few I've listed are there should you need them.

#### **Perforator**



The perforator is used for removing chewing gum from carpets and hard floors. You simply pierce the hardened chewing gum. Then spray on your chewing gum remover solution. Allow the solution to work to soften the chewing gum. Then you use your perforator to loosen the gum and remove it. You can order the perforator by going to <a href="http://www.shanedaley.org/diy">http://www.shanedaley.org/diy</a> carpet cleaning equipment you will see the product on

the linked page.

#### White Hand Towels.



I like to get my towels from Prochem Europe. But they just come in packs of 12. So if you think you don't need 12 towels. Get just 2 or 3 white hand towels at <a href="http://www.shanedaley.org/diy carpet cleaning equipment">http://www.shanedaley.org/diy carpet cleaning equipment</a>. What you want is a clean white hand towel. A bath

towel is too big.

Hand towels are perfect for what you want. But remember they must be plain white. You'll need 2 hand towels for stain removal. Another hand towel for stair cleaning is useful.

#### Hose.



This is just a simple multi fit hose. You can get one from any washing machine store or appliance repair shop. Just ask for a **rubber hose** to fit onto your taps at home. You know the sort of thing, they fit into any tap. The hose is about 3-4 feet long. Normally people use them for filling old top loader washing machines ext, or get one here <a href="http://www.shanedaley.org/diy carpet cleaning equipment">http://www.shanedaley.org/diy carpet cleaning equipment</a>

#### Bucket.



You can get a 12.5 - 15 litre bucket from almost any hardware shop or a Supermarket, a car accessories shop ext; It is always best to get one with <u>markings</u> on the side. Just so that you know how much water you've put in.

I always like to put a **spot** of paint on the **10-litre** mark the **5 litre** mark and 6.5 litre mark. 3 markings are all you'll need. A bucket will cost a couple of pounds. But do get one with a **lip** for pouring. It makes it easier to fill your machine if your bucket has a lip. Or get one here, <a href="http://www.shanedaley.org/diy">http://www.shanedaley.org/diy</a> carpet cleaning equipment

#### Measuring jug.



You can pick measuring jugs up almost anywhere. Like I said before, your local supermarket or hardware store has them. Again make sure you get one with **measuring marks** easily visible. You'll want to be measuring 100

Millilitres, 200ml, 300ml, 400ml, 500ml ext, and of course **1 litre**. Pick **one** up next time you're at the supermarket. Or get one here http://www.shanedaley.org/diy carpet cleaning equipment

#### Funnels

You'll need funnels for filling your machine so you don't spill solution. A good fast pouring funnel for filling your machine is ideal. A small plastic funnel for filling your sprayers is useful too. Get them here at <a href="http://www.shanedaley.org/diy carpet cleaning">http://www.shanedaley.org/diy carpet cleaning</a> equipment .

All the solutions tools and equipment I've mentioned are essentials. I've done this carpet cleaning work for 25 years. My customers are so pleased with what I do they keep getting me back. There are two ways to clean carpet. One way is to take your time and clean properly. Or the other way is to rush through the cleaning getting half the job done. My customers know that I'll do right for them. When you way up the odds to do it right it takes time, it takes patience too. I could go to my customers and say 'Oh you want your lounge carpet cleaned, that will be £90 please.' £90 for an average size lounge room carpet clean is about right. If the job is done properly it's worth every penny.

People will and do pay high prices for quality carpet cleaning, more so especially for professional carpet cleaning. This is where you have a great advantage. Once you've done your first few carpet cleans using these methods. Once you've used the solutions and tools how I suggest. You'll notice that carpets look clean long after cleaning. No re-soiling will occur with these cleaning techniques.

With this knowledge and some practice you'll have it right, I assure you. You'll know exactly how to clean any carpets, **spot on**! That is my promise to you. It's not hard to do, you just take your time at first. Do it gradually and don't rush. I know you'll be **truly** delighted.

#### Quick reference guide

- 1 Carpet Pile Brush
- 2 Nylon Hand Brush 3
- 3 Pressure sprayers
- 4 Hand Sprayers x 2

- 5 Fibre Fabric Rinse Solutions
- 6 Extraction Pro Rinse Solutions
- 7 Data Sheets
- 8 Multi Pro Pre-spray Solution
- 9 Stain Remover Solutions x 3
- 10 Towels x 3
- 11 Hose (Multi Fit)
- 12 Bucket (15 litre with pouring lip)
- 13 Measuring Jug (1 Litre plastic)
- 14 Funnels x 2
- 15 Carpet cleaning Machine

#### Soil Extraction Machine.



Now it's this part of your course which  $\underline{\text{will}}$  help you most. Although the tools listed are  $\underline{\text{important}}$ , the solutions too. It is the extraction machine that  $\underline{\text{will make it all work}}$ . For this you need information.

I'm going to tell you just about the things to look for. If you go about this blindly you may end up paying more. On the other hand you may find you're not paying enough. So we're looking for a machine

that will do two things.

One; You want a good strong vacuum lift.

Two; You want a good pressure for rinse solution spray

The two together will be just the job. Now to race out and buy a machine too  $\underline{small}$  and  $\underline{weak}$  is no good. A machine too big and powerful

is  $\ensuremath{\textbf{equally}}$  useless for our needs.

You want something you can <u>easily</u> move around the home. You pick it up if you have too. You can vacuum solution out more or less <u>what you spray in</u>. So we need to search, e bay is good. Or, you can buy a machine here <a href="https://shanedaley.org/carpet-cleaning-machines-for-sale/">https://shanedaley.org/carpet-cleaning-machines-for-sale/</a> Having an idea about what we are looking for you've got more hope.

There are hundreds of different extraction machines you can buy. You can choose any. With my system for cleaning  $\underline{good\ results\ are}$  inevitable.

But I'd like to put you right in the picture. To help you find the <a href="mailto:best machine">best machine</a> for you. Once you've done this, there's <a href="mailto:no more">no more</a> <a href="mailto:searching">searching</a> involved. So let's go for and find the one we want. Remember all of them will do the job. They work the same as each other. It's only that some are **better** than others.

Please keep in mind

MANOEUVRABILITY; (You want a machine you can use easily around the home.)

**VACUUM LIFT;** (You want a machine that will vacuum out more or less what's sprayed in.)

PRESSURE SPRAY; (You want a good strong rinse solution spray. 100PSI +)

SOLUTION TANK; (You want the solution tank to hold about 20 litres.)

RECOVERY TANK; (You want the recovery tank to hold more than 25 litres.)

Here's what I suggest you do.

Please remember this is a <u>one-time</u> only task. Your choice of extraction machine is **important**.

#### Let's find...

The best way for you to locate a suitable machine is EBay. Look them up on the internet.

You have to think <u>about you</u>. The equipment available comes in all sorts of shapes and sizes. There are machines that work by simply pulling them across your carpet. Then, others you'll have a **wand tool** attachment which you use for cleaning.

For now let's take a look at these <u>two</u> main machines for extraction cleaning. Both systems work well. But my own personal choice would be **extraction cleaning** with a **wand**. Once you've used a machine with a wand you'll discover it's a better way. It's this course that will

show you how.

The second of the two extraction machines, the upright cleaner.

#### Here's how it works.

The upright is easier to use than cleaning with a wand. But sometimes the easy option isn't always the best. But here we'll take a glimpse at what you do with uprights.

Once the machine is filled and it's ready to use. You simply pull the whole-thing slowly towards yourself. Brushes on the machine turn fast. Agitation will loosen soil in the carpet pile. Cleaning solution sprayed into the carpet is agitated and extracted out. All in one pass of the machine you get;

Solution spray first.

Brush agitation **second**.

Vacuum extraction to lift out soils third.

It works very well. The idea is for people to make **easy work** of cleaning carpets. The machine cleans, all you have to do is pull it across your carpet slowly.

If there are no problems lifting the machine upstairs, it's a great way to carpet clean. Normally you'll find lifting is not a chore. The design of the machine will allow you to <u>easily</u> be able to lift it. Wheels are another part, which will make moving the machine about easy. You'll lift from the handle to pull up stairways **one step** at a time. A hand tool is included with the upright machine for cleaning stairways.

Extraction cleaning with a wand is different. My suggestion is that cleaning with a wand is better. My reasons why is that;

- Vacuum lift is more effective.
- Vacuum extraction is easier to control.
- Solution spray can be used with precision.
- There is usually more room in the machine for recovering soiled solution.

Your cleaning solution tank will hold more.

The first example (upright carpet cleaning machine) houses the **entire** machine together. For cleaning, the whole lot needs to dragged across the carpet. It's not hard using an upright carpet cleaning machine. But restrictions are obviously in place concerning **weight**. Vacuum motors and water pumps has to be **smaller** for you to pull and push. Less water in the machine means easier cleaning due to it being **lighter**.

Stopping and starting to fill up your machine is more frequent. If

you are elderly, or not the energetic type, you'll find upright cleaning easy.

My favourite is the extraction cleaning machine with a wand. I understand that carpet cleaning with a wand may not be everybody's cup of tea. The benefits with a system with a wand are <a href="better cleaning">better cleaning</a>. You'll find <a href="less filling">less filling</a> the machine up is required.

Emptying the machine too will be <a href="less frequent">less frequent</a>. Once you master how to use a wand for carpet cleaning. You get the technique right and you're comfortable with it. <a href="Stay with it">Stay with it</a>. Wand type carpet cleaning machines are <a href="much more effective">much more effective</a>. People, who avoid using a wand, simply don't know how to use them.

The choice you make is **yours**. To give you some advice on the subject, my only concern is you. To make a sensible decision think of yourself. The way the machines work, and what sort of effort you'll make. By far, less effort for carpet cleaning you use the **upright** cleaning. Otherwise more effort you'll make will pay dividends with a wand.

### Carpet cleaning with a wand in my own opinion is best for good results.

Upright machines offer easier cleaning, less effort; Results though are less thorough.

Let's look now at the market place. Make some connections. Do some fact gathering. We put ourselves on the market for a machine. It's best to have a fair few irons in the fire. Eventually pull out the hottest one. I'll show you how.

Go to your eBay and Find the section on carpet cleaning machines.

#### Simply look for information on these four questions

- 1/ Is there information about the machine vacuum lift? 2 stage vac motors. 3 stage, single vac or twin vac.
- 2/ What is the solution spray pressure (PSI)
- 3/ How much cleaning solution will the machine hold?
- 4/ How much does the recovery tank hold?

You'll need to know if the machine is easy to manoeuvre. Is up and down stairways going to be a problem? Will you be able to lift the machine into your car or van? Do they deliver the equipment to your

door, is it within your travelling distance if you want to collect it?

How much is the cost?

Just make enquiries and gather information. Jot it all down. Then sit back and take a peak.

Automatically you'll see the machine you want. The best possible vacuum lift and solution spray pressure. These details are important but may not be available, do look for the info though. If you do get the details then make comparisons. Search for the best machine. Consider the task of finding a machine as gathering information.

Stop your search and analyse what information you've got. Choose  $\underline{\text{two}}$   $\underline{\text{machines}}$  you think are best suited for cleaning carpets. Next, we go out and have a look. Sometimes if you've found a machine on eBay you can usually glean enough info to make a decision. The machine info will be freely given to you.

The idea is to choose from a good range of machines. Keeping all available equipment accessible will broaden your selection choice. Therefore there is a far better chance of getting  $\underline{\text{exactly}}$  what is best for you.

#### 6 check points

- Price
- Collection and possible delivery
- A good powerful machine
- Easy manoeuvrability
- A good recovery tank size. (25 litres)
- A good cleaning solution tank size. (15 Litres)

A lot of the equipment available will be almost the same. With a broader selection to choose from you'll have more chance of getting the best. For the extra few pounds it's well worth fulfilling all your needs. See as described above. Make some enquiries today and find, find, find.

No buying just now is necessary. Information is all were looking for, that's it for the time being.

Discover too before you buy, how the machine works. The seller person will **gladly** run through how to use the machine. There's no need for you to panic on this.

If after you've got the machine home you're having trouble. A simple call to the seller will help you out.

I think I've covered just about everything for now on machine buying. What you haven't got in this booklet you'll get from the seller person. Just ask, they are normally very helpful people.

Without proper cleaning for carpets, wear and tear will take place. <u>Soils are abrasive</u>. Carpet fibres will cut each other away over time with constant soiling.

Each time you walk across a room <u>effectively</u> fibres are getting cut with abrasion. Within a couple of years without cleaning, carpets start to look dull. They become lifeless worn and tired looking. Carpet in the home is probably the most expensive item.



Certainly it's the biggest item. In my own opinion it is the most important item.

To neglect carpeting which covers about 80 % of the home. To think of carpet as something you use every day in the home. It's in every room all most. To neglect carpet is a big mistake. Why? Imagine having to replace carpeting every 5 years because it looks

soiled. You don't clean it or you don't have it cleaned. What a ghastly unnecessary waste of money, I'm sure you'd agree.

New carpets are <u>beautiful</u>. They look so nice. You can pick and choose all the patterns, colours fibre types you like. You pay huge sums of money for fitting. Your home feels warm, quiet and cosy. Your carpet is the <u>most important</u> item of furnishing you'll probably ever buy. Not only is carpet for yourself, it's for family and visitors alike.

Why on earth does it make any sense at all to ruin it? Replace it, and never clean it? Every eight months that passes without cleaning carpets is costing the owners. If you don't believe me, think what carpets will look like in 5 years' time. No cleaning, just normal regular vacuum cleaning, that's all. How do you think carpets will look? Ten years from now there's a 100-1 chance they will have been renewed.

### So far you've received basic information you can always use.

I sincerely wish you all the very best. If you do use the information

you've received thus far it's easy. Once you've cleaned a few carpets you'll know every time, how the job is done. You will get perfect results.

I wish you well, and good luck especially with any carpet cleaning you do now and in the future.

ALWAYS REMEMBER TO VENTILATE ROOMS AFTER CARPET-CLEANING; CARPETS WILL DRY FASTER.

My very best

Shane Daley Proprietor Haulway Carpet Cleaning

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